

**DIRECT HIRE RECRUITING**

**Before you can find  
the right IT employee,**



**you need to recruit  
the right IT recruiter.**

**blueStone**



# blueStone Direct Hire recruiters do things differently.

**SMOOTHS OUT THE BUMPS IN THE SEARCH PROCESS**

Uncovers hidden motivators that bring competitive talent to you

**MAGNETICALLY ATTRACTS THE WORLD'S FINEST TALENT**

**GIVES SHOUT-OUTS TO CANDIDATES AFTER PLACEMENT**

**MOVES AT LIGHT-SPEED TO FIND THE RIGHT CANDIDATE**

Solves complex client problems with incredible IT people

**HOLDS THE ALL-TIME RECORD FOR FINDING CANDIDATES WHO SAY "YES"**



## DIRECT HIRE RECRUITING



### DIRECT HIRE RECRUITERS WITH CLIENT-SIDE DNA.

Finding the right person takes time. Something you don't have. You need that position filled yesterday, and time-to-fill metrics are rising. Plus, you need hard and soft skills, a culture and personality fit, and certainty that the right person will accept your offer and show up on Monday. blueStone understands. One of our co-founders was an HR executive. The other was a Big 4 IT leader. Together, we know how to make your job easier.

### YOU'VE NEVER WORKED WITH A RECRUITER THIS CLOSELY.



Our 99% client retention rate says it all. It proves that we work harder to support our clients and candidates. We'll thoroughly examine your opportunity from every angle. The more we know about the specific job, hiring manager, career path, personalities, work environment, leadership style, culture, company vision, benefits and other intangibles, the faster and more accurately we can enhance your business performance.



*blueStone's commitment to servicing customers is unique today and very refreshing.*

Talent Acquisition Employee Services Specialist | Fortune 500 Retailer



### CRITICAL IT SUPPORT

- IT Security
- Mobile Development
- Big Data Solutions
- Application Development
- ERP Systems
- Infrastructure



### RECRUITERS AREN'T SUPPOSED TO DO THIS.

When was the last time a recruiter took your calls and emails early in the morning or late at night? Used innovative ways to solve your complex IT challenges? Brought you solid candidates wherever you need them—nearby, across the country or around the world? Set up a convenient payment arrangement? Whatever your needs, and however they may change, we'll surprise you with our flexibility.

To experience the difference that our recruiters can make for your permanent placement needs, call **847.382.3559**, email **info@bluestonerecruiting.com** or visit **bluestonerecruiting.com**.





**1** AREA OF EXPERTISE, **ONLY IT**



**24/7**

EXTENDED HOURS WE'LL RESOLVE ISSUES FOR CLIENTS AND CONSULTANTS

**7 YEARS**

AVERAGE EXPERIENCE OF BLUESTONE RECRUITERS

**325**

FOLLOW-UP CALLS MADE TO DIRECT HIRE CANDIDATES AFTER PLACEMENT

**127**

MULTI-YEAR CONTRACTS

**TOP 10%**

QUALITY OF BENEFITS WE PROVIDE TO OUR RECRUITERS VS. COMPETITORS

**99%**

CLIENT RETENTION RATE

**33**

FORTUNE 100 COMPANIES WE SUPPORT

**4,326**

BIRTHDAY, ANNIVERSARY AND GIFT CARDS SENT TO CONSULTANTS AND CANDIDATES

**6 AREAS of EXPERTISE**

IT Security, Mobile Development, Big Data Solutions, Application Development, Infrastructure, ERP Systems

**2002**

Year blueStone was founded

**12**

COUNTRIES WHERE OUR CONSULTANTS HAVE WORKED

**360°**

Our holistic approach to understanding candidates' full lives, so they work harder for you

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**blueStone**

847.382.3559 | [bluestonerecruiting.com](http://bluestonerecruiting.com)